# ISABEL VELDKAMP, PHD



# INFO

Date of birth: Place of birth: Nationality: September 7<sup>th</sup>, 1972 Wolfsburg German

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# PERSONALITY

- Responsive and accountable
- Organization skills
- Networker
- Excellent communicator

# COMPUTER SKILLS

MS-Office

**CRM** Systems

# FOREIGN LANGUAGES

English

Spanish

# nish

## INTERESTS



# PROFESSIONAL EXPERIENCE

#### INDEPENDENT CONSULTANT AND FOUNDER

#### Mandado GmbH | 05/2023 – today

- Supporting biotech and pharmaceutical companies as MSL or Medical Manager in different projects
- Helping to build up networks and raising disease awareness

#### MSL TEAM LEAD

#### Alnylam Germany GmbH | 03/2021 – 04/2023

- Successfully built a new MSL team
- Developed launch strategy for Vutrisiran
- Launched a KOL development plan

#### MEDICAL SCIENCE LIAISON

#### Alnylam Germany GmbH | 04/2019 – 02/2021

- Supported in different national and international working streams
- Supported the CRO in selecting and initiating study sites (Phase III)
- Successfully organized and conducted different ad boards and symposia
- Developed and improved medical material

#### MEDICAL SCIENCE LIAISON

#### Biogen GmbH | 2011 – 2019

- Supported different successful launches (Tecfidera<sup>®</sup>, Fampyra<sup>®</sup>, Plegridy<sup>®</sup>)
- Lead different project streams (e.g., engaging with HCPs at the AAN).

## **KEY ACCOUNT MANAGER (HYPERTENSION AND CLOTTING)**

#### Daiichi Sankyo GmbH | 2009 – 2010

#### AREA SALES MANAGER (CARDIOVASCULAR DISEASES)

Daiichi Sankyo GmbH | 2007 – 2009

AREA SALES MANAGER (RESPIRATORY & CARDIOVASCULAR DISEASES)

#### Boehringer Ingelheim | 2004 – 2007

#### **RESEARCH ASSOCIATE**

#### IBL Hamburg GmbH | 2002 – 2004

- Development and implementation of immunobiological tests
- Application of HPLC to purify radioactive biological material
- Synthesis of boronate gel for immobilizing antigenes

# COURSE OF EDUCATION

#### PHD STUDENT IN ANALYTICAL CHEMISTRY

#### University of Marburg, Analytical Chemistry | 1998-2001

Title of the thesis: "Sorptions- und Transportverhalten aromatischer Amine im Boden-Wasser System einer Gaswerksaltlast: Batch- und Säulenversuche"

## CHEMISTRY STUDIES (DIPLOMA)

University of Marburg | 1991– 1997 Diploma in Analytical Chemistry

INTERNSHIP OF ANALYTICAL CHEMISTRY University of Valencia/Spain | 1995–1996